




LOCHAIN  
PATRICK  
INSURANCE BROKERS

STRENGTH IN DEPTH

[www.lpib.co.uk](http://www.lpib.co.uk)



## At a time of consolidation in the broking community which diminishes choice, we offer a truly independent, fresh, focused and committed alternative.

At Lochain Patrick, you'll find all the marine risk management solutions and expertise you need to help safeguard your business, people, assets and infrastructure for the future - in one place and with one point of contact. Our approach is underpinned by an outstanding service ethos that focuses on performance, stability, longevity and consistency.

We strive to be the best in class.

We understand and care for our clients' needs and demands.

We are hands on.

We understand service, from the first introduction through to the settlement of complex claims.

We are a Lloyd's registered UK broker and part of the HW Kaufman Group.

Our team are dedicated, dependable, tenacious and creative in the pursuit of delivering competitive risk management programmes and solutions to our growing international marine and energy client base.

We have built a respected business that's defined by the insight we deploy, the service we provide and the performance we deliver. We take the time to understand your business and use our specialist marine knowledge to simplify insurance complexity.

We offer risk and insurance solutions across a range of marine covers that create efficiencies, savings and competitive advantage that maximise the protection you demand.

What does this mean for you? Easy and trusted access to intelligent marine insurance and risk management expertise that's built around your needs - plus an insurance broking partner who will fight your corner.

**A safe pair of hands:** an experienced Lloyd's registered specialist insurance partner you can trust, backed by commitment and a proven track record spanning over 30 years.

**One-stop shop:** expert marine and energy broking, technical support, claims handling and accounting under one roof.

**Entrepreneurial attitude:** we proactively develop bespoke covers and policies that address key emerging risks.

**Innovation that drives value for money:** strong skills in risk identification and analysis mean we precisely tailor policies to fill the gaps other policies may leave exposed.

**Partnership approach:** a total commitment to understanding your business sits behind our long-standing client relationships.

**Expert claims handling:** we have a dedicated claims-handling team who pride themselves in providing expert advice when you need it.

**Client benchmarking that drives best practice:** working with a diverse range of marine businesses, we analyse the trends - then share and apply our learning.

**Competitively priced quotes:** our excellent relationships with underwriters enable us to negotiate the best possible terms.



# Specialist marine and energy insurance solutions

Founded in 1987, we are a highly respected, expert and experienced leading firm of insurance brokers. From our base, close to Lloyd's in the City of London, we operate globally in a retail and wholesale capacity in our chosen specialisms of marine, energy and related insurances.



## An overview

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### Vessel Owners, Ship Managers and Charterers

- Hull and Machinery and Ancillary Interests (disbursements, freight, excess liabilities)
- Port Risks (with or without navigation)
- Towage Risks
- Loss of Hire
- Strikes and Trade Disruption
- War and Piracy Risks
- Kidnap and Ransom
- Protection and Indemnity
- Freight Demurrage and Defence
- Charterers Liabilities
- Marine Liabilities
- Ship Managers Cover
- CEND
- Drugs Seizure
- Bunkers Insurance
- Political Violence
- Sabotage and Terrorism
- Contract Frustration

### Equipment Owners and Operators

- Seismic Research
- Cable Laying
- Off-shore exploration

### Port and Terminal Operators and Transportation Specialists

- Port Property (including harbour craft)
- Cargo Handling Facilities, including Physical Damage to Containers and Handling Equipment
- Terminal Operators Liability
- Stevedores Liability
- Transport and Logistics Operators (freight forwarders / NVOCCs)

### Yacht Insurance

- Hull and Machinery
- Protection and Indemnity (including pre delivery)
- Loss of Hire
- War and Piracy Risks
- Kidnap and Ransom
- Port Risks (including limited navigation)
- Yacht Builders Risk
- Charterers Liabilities
- Crew Medical and Crew Welfare

### Shipbuilders and Repairers

- Marine Builders Risks on Yard Packages or Covers for Individual Vessels / Units Under Construction or Repair
- Ship Repairers Liability



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### Energy

#### Upstream, Midstream and Downstream

- Physical loss or damage to all assets, including platforms, FPSO's, Onshore Property, Refineries etc
- Control of Well and Operator's Extra Expense, including Redrilling and Removal of Debris
- Oilfield services, Drilling contractor fleet and contractors equipment
- Third party liability, including pollution liabilities
- Construction of offshore assets and infrastructure and related onshore yard facilities
- Business interruption and loss of profits, including delay in start-up and loss of hire
- Decommissioning operations
- Terrorism and political violence coverages for the companies
- Cyber exposures

#### Renewable Energy

- Solar
- Wind - Offshore and Onshore.

#### Cargo Owners, Shippers, Receivers and Traders

- Cargo Insurance
- Stock Throughput
- Project Cargo
- Cash On-Board
- Cargo Liability
- Excess Stock
- General Specie

### Cyber

- Data Breach (Legal, Forensic, IT, PR) and response and/or restoration costs
- Business Interruption and/or Extra Expense incurred due to the suspension or deterioration of the business during the Period of restoration
- Supply chain risk (Contingent Business Interruption Option)
- Cyber Extortion, Ransomware and Cyber Crime / Misdirection of funds
- Resultant First Party and Third Party Property damage to Ships and Assets
- Third Party - Defence Costs & Privacy & Confidentiality.
- As a result of a cyber-attack on the computer and / or operational systems of the Insured.

### Contractors and Mobile Plant Owners

- Oil and Gas Service Companies
- Forestry and Logging Contractors
- Heavy Hauliers
- Road Building and Highway Maintenance
- Construction Companies
- Crane Operators
- Demolition Companies





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